

Primary					
Name/Identification			Home Address		
First Name	Middle Initial	Last Name	Street		
Social Security Number Date of Birth		City	State	Zip	
Phone & Email			Mailing Address		
Home Phone Mobile / Work Phone		Street			
Email Address			City	State	Zip
Retired	Employer		Occupation		
O Yes O No	Employer Name (former if retired)		Occupation (former if retired)		

Secondary						
Name/Identification			Home Address	Home Address		
First Name	Middle Initial	Last Name	Street			
Social Security Number Date of Birth		City	State	Zip		
Phone & Email			Mailing Addre	SS		
Home Phone Mobile		Mobile / Work Phone	Street			
Email Address			City	State	Zip	
Retired	Employer		Occupation			
O Yes O No	Employer Name (former if retir	ed)	Occupation (fo	ormer if retired)		

Trusted Contact				
Contact Information		Mailing Addre	ess	
Name	Phone	Street		
Email Address		City	State	Zip

Beneficiary Information (List additional beneficiaries on separate sheet of paper)					
Name (First, Last)	Date of Birth	Relationship	Primary (P) or Contingent (C)	%	

Investment Objective					
Registration (IRA, Roth IRA, Trust, Indiv					
Select the investment objective that mo	•	-			
The investment objectives are overall objectives for the entire account and may be inconsistent with a particular holding at any time. Please note that achievement of the stated investment objectives is a long-term goal for the account.					
O A. Income with Capital Preservation. investment objective. Emphasis is pla	-				
O B. Income with Moderate Growth. E	nphasis is placed on ge	neration of income	e with a secondary focus on moderate capital.		
O C. Growth with Income. Emphasis is	placed on modest capit	al growth with sor	ne focus on generation of current income		
			appreciation. There is little focus on generation		
			capital appreciation. No focus on generation of with a longer time horizon.		
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Financial Information and Experience					
What is your total annual income?					
O A. Less than \$25,000	O B. Between \$25,000	and \$49,999	O C. Between \$50,000 and \$99,999		
O D. Between \$100,000 and \$249,999	O E. Between \$250,00	0 and \$499,999	O F. Between \$500,000 and \$749,999		
O G. Between \$750,000 and \$999,999	O H. \$1,000,000 and o	ver			
What is your net worth (exclusive of pr	mary residence)?				
O A. Less than \$25,000	O B. Between \$25,000	and \$49,999	O C. Between \$50,000 and \$99,999		
O D. Between \$100,000 and \$249,999	O E. Between \$250,00	0 and \$499,999	O F. Between \$500,000 and \$749,999		
O G. Between \$750,000 and \$999,999	O H. \$1,000,000 and o	ver			
What is your liquid net worth (typically	net worth minus real e	state investments)	?		
O A. Less than \$25,000	O B. Between \$25,000	and \$49,999	O C. Between \$50,000 and \$99,999		
O D. Between \$100,000 and \$249,999	O E. Between \$250,00	0 and \$499,999	O F. Between \$500,000 and \$749,999		
O G. Between \$750,000 and \$999,999	O H. \$1,000,000 and o	ver			
Approximate Account Value:					
O A. Less than \$25,000	O B. Between \$25,000	and \$49,999	O C. Between \$50,000 and \$99,999		
O D. Between \$100,000 and \$249,999	O E. Between \$250,00	0 and \$499,999	O F. Between \$500,000 and \$749,999		
O G. Between \$750,000 and \$999,999	O H. \$1,000,000 and o	ver			
What is your Federal Tax Bracket?	Source of We	alth and Income (nheritance, employment income, sale of real		
O 10 O 12 O 22 O 24 O 32 O 35	O 37 estate, etc)				
Investment Experience (number of year	s)				
None	Stocks		_BondsMutual Funds		
Annuities	Margin		_Options		
Please indicate percentage of assets exclusive of primary home (must equal 100%) Checking/Savings% Annuities% Alternative Investments%					
	surance%				
Stocks%			-		
Investment Time Horizon and Liquidity Needs					
What is your investment time horizon f					
O A. 1-3 years O B. 3-5 years O	C. 5-10 years O D. N	More than 10 years	s		
Do you have liquidity needs for these funds? O Yes O No					
If yes, when do you need these funds? O 0-3 years O More than 3 years					